

Making Wise Decisions:

Inspiring New Perspectives in Your Business Leaders

If there is one salient message to come out of the global financial crisis, it's that no organisation is infallible. Having access to all the tools and techniques you need to make critical decisions wisely is crucial. Without it, you are less likely to respond effectively to real-time threats and opportunities until it's too late.

In the past year we've seen the unthinkable happen as 100 year-old corporations topple like dominoes right across the globe. The value of wise planning and decision-making has never been more evident.

Wise decision-making not only helps organisations to survive in tougher times, it helps them prosper when good times resume. Now is the time to inspire your

managers – to reward the resilience and diligence of your leaders with a concise lunch-and-learn program that helps them make decisions wisely, thus reducing their stress and inspiring them to plan for a brighter future.

Key Outcomes

What leaders will learn from this program:

- Understand the three 'irrational' elements that influence your decision-making.
- Harness these elements to make better decisions and influence the decisions of others.
- Recognise how your own moral compass positively impacts your decisions, and how this can help you during stressful times.

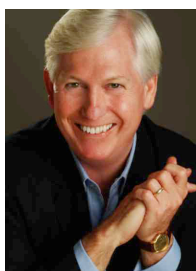
- Review how you've made wise or foolish decisions in the past and how to apply this experience to making wiser decisions in the future.
- Practice a 6-step process for solving difficult decisions and dilemmas (e.g. "Which members of my team should I invest in?" "Should we invest in new product development or continue to manage costs?" "Should I make some suggestions about some failing processes in the organisation, or should not bother anyone and protect my job?")

Investment

\$890 + GST

Other Lunch 'n Learn Workshops in the Series

- **Managing Transitions Wisely:** Overcoming resistance to change to get everyone moving in the same direction.
- **Wise Teams:** Proven techniques to shift teams from languishing to flourishing and high performance.
- **Endurance:** Keys to effective management of a (permanent) crisis and ensuring your own career longevity.



Presenter

Peter Webb is a leadership coach psychologist, and author of "Coaching for Wisdom: Enabling Wise Decisions" in D.B. Drake, D. Brennan, and K. Gørtz (Eds.) (2008), *The Philosophy and Practice of Coaching: Insights and Issues for a New Era*, San Francisco, CA: Jossey-Bass.