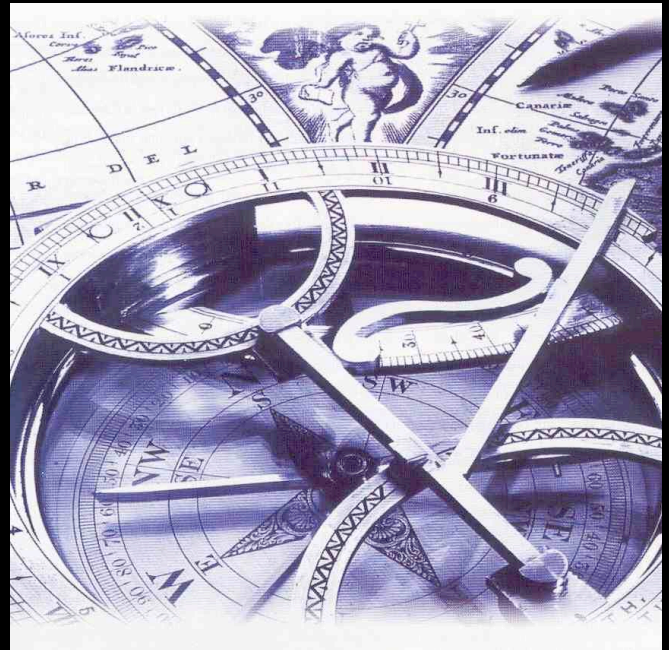


# Phronetic Leadership

“How to apply the philosophy and psychology of wisdom to make better decisions in tough times”



## Techniques to Connect with your Deepest Decision Strategies in Business and in Life

- ◆ Identify what makes decisions or actions in your own life either wise or foolish
- ◆ Appreciate the definition of *dilemma* in logic and decision making
- ◆ Understand wisdom as a *three-dimensional personality* framework
- ◆ Practice moral decision making
- ◆ Discover the 6 abilities of *phronetic leadership*
- ◆ Evaluate your scores on the LBS (Life Beliefs Survey)
- ◆ Practice applying the *Berlin Wisdom Paradigm*
- ◆ Recognize which values drive you with reference to your profile on the MVPI© (Motives, Values, and Preferences Inventory)
- ◆ Understand the *Balance Theory of Wisdom*
- ◆ Apply the *Wisdom Compass* for transforming dilemmas in business and life
- ◆ Practice *intentional wisdom* in discerning, deciding, and acting for the *common good*

## What is *Phronetic Leadership*?

*Phronesis* is the Aristotelian virtue of making decisions and taking actions that serve the common good. This is usually translated as “practical wisdom” and differs from *sophia* which is the virtue of thinking well about the way things are (also translated as “wisdom” but often equated with science).

Phronetic leadership is the capability to make the “right decision” in any given situation in order to enhance the quality of life for oneself and others. Phronetic leadership encompasses 6 abilities:

1. The ability to make a judgement on “goodness”.
2. The ability to create a shared sense of meaning from any context.
3. The ability to grasp the essence of things in any particular situation.
4. The ability to reconstruct particulars into universals.
5. The ability to use any available means well to realize concepts for common goodness.
6. The ability to foster *phronesis* in others in order to create a more resilient organisation.